



EVENT

AGENDA



MAIN STAGE

10:00	Official Welcome	Thomas Ohr - Founder & CEO, EU-Startups
10:15	Opening Keynote	Robert Abela - Prime Minister of Malta
10:30	How the European Commission is Supporting Startup Ecosystems Across Europe	Ekaterina Zaharieva - European Commissioner for Startups, Research & Innovation
10:55	Aerial Revolution: How Drones Are Used for Good	Ansgar Kadura - Co-Founder & CSO, Wingcopter Bobby Healy - Founder & CEO, Manna Richard Parker - Founder & CEO, Altitude Angel
11:30	Stoicism and What Entrepreneurs Can Learn from Ancient Philosophers	Alexander Limpert - Co-Founder & CEO, GuestReady and RentalReady
11:40	From Building & Exiting a Unicorn to the Plan of Acquiring 5,000 Ventures	Michael Cassau - Founder & CEO, Grover and SKROL
12:00	How AI is Changing the Way We Work, Stay Fit, and Live	Nuno Brás - Co-Founder & CEO, DareData Rafie Faruq - Co-Founder & CEO, Genie AI Tanya Parfenyuk - Co-Founder & CEO, Zing Coach
12:35	LUNCH BREAK	
14:00	The Current State & Future of Venture Capital in Europe	Charles Letourneur - Co-Founder & Managing Partner, Alven Conor Scanlan - Partner, Nauta Capital Isabella Yamamoto - Principal, Visionaries Club Talía Rafaeli - Partner, KOMPAS VC
14:35	From Silicon Valley to Sustainability Scale-Up: Scaling Impact Through an Unconventional Approach	Lora Jakobsen - Chief Sustainability Officer, ZeroNorth
14:50	Embedding Lasting Change: Solving the Business Problem of Mental Health	Amir Kaplan - Founder & CEO, ifeel
15:05	Cybersecurity: Unmasking Threats in the Virtual World	Madeline Lawrence - CBO, Aikido Security Michal Tresner - Founder & CEO, ThreatMark Samuel Hassine - Co-Founder & CEO, Filigran
15:40	Scaling: Entrepreneurial Insights from the Journey of Being a Founder to Becoming a Scale-up CEO	Hristo Borisov - Co-Founder & CEO, Payhawk
15:55	Fundraising Tips for Future Unicorns	Tamara Orlova - CFO, Flo Health
16:10	Investors on Stage	Featuring 15 Top VCs Present Their Firms and Investment Focus
16:40	How to Successfully Launch & Scale in Malta	George Gregory - CEO, Malta Enterprise JJ Miceli Demajo - CEO, M. Demajo Group Keith M. Azzopardi - Co-Founder & CEO, Smart Materials Mark Bajada - Chairman, Bajada Group
17:10	Insights from Scaling a Unicorn & Navigating Multiple Exits	Pep Gomez - Founder, Fever and Reby
17:30	Closing Remarks	

STEPUP STARTUPS STAGE

APRIL 24

11:00	Stage Openning	Luisa González, Head of European Projects, EU-Startups
11:10	How to Craft & Deliver a Successful Pitch	Beth Susanne - Global Pitch Coach
11:35	The Importance of Student/Academic Entrepreneurship & University Spin-outs	Donnie Sc Lygonis - Innovation Strategist, KTH Innovation Marcus Haberstroh - Managing Director, SpinLab Elsa Callini - Deputy Head of the Innovation Office, University of Bern Sai Shivareddy - Founder & CEO, Nyobolt
12:15	Equity Crowdfunding: Dos & Dont's	Christopher Burge - Co-Founder & CEO, Spark Crowdfunding Crégoire Touazi - Legal Counsel, Crowdcube Europe Mindaugas Valiulis - Policy Officer, European Commission Nora Szeles - CEO, Tőkeportál
12:55	Startup Accelerators in Europe	Allard Luchsinger - Managing Director, Techstars Amsterdam Giovanni Vaccari - Managing Director, Startupbootcamp Quinten Selhorst - Partner, EWOR
13:30	LUNCH BREAK	
15:00	Building Strong Startup Ecosystems Across Europe	Alejandro Fernández - Chief Business Officer, Barrabés.biz Arthur Jordão - Executive Director, ESNA Sissel Hansen - Founder & CEO, Startup Guide Thomas Kösters - Managing Director, Deep Ecosystems
15:30	Public Grants vs. VC Funding	David Seoane - Head of Digital Business Development, FundingBox Dimitar Vassilev - Board Member, EIC & SMEs Executive Agency Marie Latour - European Affairs Director, Euro-Funding Viktorija Trimbels - Managing Director, Coinvest Capital
16:00	Blue Economy: Ocean-Focused Innovation Making Big Waves	Anthony Bellafore - Investment Manager, Katapult Audrey Caruana - Head Startup Support, Malta Enterprise David H. Røisland - CCDO & Co-Founder, Smart Ocean Saloua Sadok - Professor & General Management, INSTM
16:30	8 AI-Focused, EIC-Backed Startups Will Take the Stage to Showcase Their Business	Ekke Van Vliet - Investment Coordinator, EIC Fund
17:10	Closing Remarks	

17:30 - 21:30 Networking Drinks @ Grand Harbour Terrace

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MAIN STAGE

10:00	Welcome to Day 2	Arianne Alcorta - Journalist & MC
10:05	KEYNOTE <u>International Expansion & Scaling Across Europe via Organic Growth and M&A</u>	Aron Gelbard - Co-Founder & CEO, Bloom & Wild
10:15	FIRESIDE <u>Insights from the Entrepreneurial Journey of Building an AI Learning Companion of the Future</u>	Michał Borkowski - Co-Founder & CEO, Brainly
10:35	KEYNOTE <u>From Aeronautical Engineer to Ireland's First Astronaut: A Journey to the Stars</u>	Norah Patten - Astronaut
10:50	PITCH Investors on Stage	Featuring 15 Top VCs Present Their Firms and Investment Focus
11:20	PANEL <u>The Startup Media Landscape, PR Tips & Tricks</u>	Akansha Dimri - Founder & EiC, Tech Funding News Mike Butcher - Editor-at-Large, TechCrunch Thomas Ohr - Founder & CEO, EU-Startups
11:55	FIRESIDE <u>From Bootstrap to Billion: The Signavio Success Story</u>	Gero Decker - General Manager, SAP Signavio
12:20	PITCH Pitch Competition: First batch - 9 finalists	Allard Luschinger - Managing Director, Techstars Amsterdam Angelo Burgarello - Managing Partner, Look AI Ventures Isabella Yamamoto - Principal, Visionaries Club Fernando Peres Ferreira - Partner, Ventures.eu
13:05	LUNCH BREAK	
14:30	PITCH Pitch Competition: Second batch - 6 finalists	Allard Luschinger - Managing Director, Techstars Amsterdam Angelo Burgarello - Managing Partner, Look AI Ventures Isabella Yamamoto - Principal, Visionaries Club Fernando Peres Ferreira - Partner, Ventures.eu
15:00	KEYNOTE <u>The Market Entry Matrix: FINOM's Playbook for Scaling Across Europe</u>	Kos Stiskin - Co-Founder & VP of Strategy, Finom
15:10	PANEL <u>How Europe Can Compete in Quantum & AI on the Global Stage</u>	Rodrigo Hernandez - Global Director, Multiverse Computing Sabrina Maniscalco - Founder & CEO, Algorithmiq Serge Lemonde - Senior Director, NVIDIA's Startups Program
15:45	KEYNOTE <u>Learnings from Early Failures that Shaped Picnic's Success & Tips on How to Scale</u>	Daniel Gebler - Founder & CTO, Picnic
16:00	PANEL <u>Transforming Women's Health - The Evolution of Femtech</u>	Ekaterina Gianelli - Venture Partner, Calm/Storm Helen O'Neill - Founder & CEO, Hertility Ida Tin - Co-Founder, Clue Valentina Milanova - Founder & CEO/CPO, DAYE
16:35	FIRESIDE <u>Insights from Building a Global Platform, that Empowers Smarter Shopping Decisions</u>	Gerhard Trautmann - Co-Founder & CEO, Atolls
17:00	Closing Remarks & Pitch Competition Winner Announcement	

STEPUP STARTUPS STAGE

APRIL 25

11:00	Welcome to Day 2	Oisin Lunny - Event MC
11:05	PANEL <u>How to Master Sales as a Startup or Scale-Up</u>	Iryna Krepchuk - Investment Associate, Trind Ventures Kai Brandt - CEO, Genesy Sean Evers - VP of Sales & Partner, Pipedrive Zoltan Vardy - Founder & B2B Sales Expert, The Launch Code
11:40	KEYNOTE <u>Unlocking EU Startup Opportunities: Insights from the EUxVC Report & Innovation Radar</u>	Louis Geoffroy-Terryn - Head of Research Operations, Dealroom
11:55	PANEL <u>How to Get Investment-Ready & Find Investors that Match Your Needs</u>	Igor Ryabenkiy - Managing Partner, Altair Capital Nina Dremelj - Managing Partner, Vesna Deep-Tech Fund Thomas Bigagli - Partner, EMEA Ventures, Plug and Play
12:30	PANEL <u>Corporate Venturing in Europe: From Pilots to Scalable Partnerships</u>	Gabriela Matic - Venture Partner, Aerospace Xelerated Manuel Mendigutía - Sr. Strategy Adviser & Programme Coordinator, EIC Victoria Hernandez Valcarcel - Board of Directors (NED), CaixaBank
13:00	PANEL <u>Seamless Scaling: How Global-First Startups Are Using Fintech to Expand at Speed</u>	Ben Hornby - Director of SME & Growth, EMEA, Airwallex Tomasz Pawliszyn - CEO, AirHelp Valentina Milanova - Founder & CEO/CPO, DAYE
13:35	LUNCH BREAK	
15:00	PANEL <u>Pivot and Persist: Resilience Lessons for Startups</u>	Ida Tin - Co-Founder, Clue Jonathan Bernwieser - Co-Founder & CEO, Everleaf Mantas Vaskela - CEO & Founder, AISPECO
15:30	PANEL <u>How Startups Can Ensure to Comply With Regulations Like GDPR, the EUAI Act, and Certification Standards Without Hassle</u>	Alpa Jotangia - Head of Regulatory Compliance, Ecommpay Ian Coppini - Risk Advisory Director, Deloitte Malta Martin van Oyen - Head of Legal & Compliance, FINOM Meiran Galis - Founder & CEO, Scytale
16:00	PANEL <u>AI Regulation: Opportunities & Challenges for AI Innovation in Europe</u>	Christian Rebernik - Co-Founder & CEO, Tomorrow University Eoghan O'Neil - Senior Policy Officer, AI Office, European Commission Jennifer Woodard - VP of AI, Logically.ai Thomas Cuvelier - Partner, RTP Global
16:30	Closing Remarks	

17:30 - 21:30 Networking Drinks @ Grand Harbour Terrace
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AX Group

AX The Saint John Boutique Hotel;
AX The Palace Malta & AX The Victoria Hotel;
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Grand Hotel Excelsior

Great Siege Road, Floriana FRN 1810, Malta

Special Rate: 15% off exclusive for event attendees between 22 - 27 of April

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Phoenicia Malta

The Mall FRN1478, Floriana, Malta

Special Rate: 15% off exclusive for event attendees between 20- 28 of April

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VBL Group

Valletta Properties

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IBB Hotel Palazzo Bettina

Triq 3 Wenzu Dyer, Birgu BRG 1386, Malta

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Hotel Barcelo

Tigne' Seafront, Tas-Sliema SLM 3012, Malta

Special Rate: 10% off exclusive for event attendees between 21 - 28 of April

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Mobility Partner: **Bolt**

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